

# Kareen Rozen

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## Academic employment

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### **Brown University**

Associate Professor of Economics

*July 2015–present*

### **Yale University**

Associate Professor of Economics (untentured)

*July 2013–June 2015*

Assistant Professor of Economics

*July 2007–June 2013*

## Education

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### **Princeton University**

Ph.D. in Economics

*2004–2007*

M.A. in Economics

*2002–2004*

*Thesis advisor: Eric Maskin. Committee: E. Maskin, W. Pesendorfer, and R. Benabou.*

### **Columbia University**

B.A., *Summa Cum Laude*

*1998–2002*

*Valedictorian. Triple major in economics, mathematics and statistics.*

## Research interests

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Behavioral economics, decision theory, game theory, experimental economics

## Grants, honors and awards

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NSF Grant (PI, with Co-PI Geoffroy de Clippel)

*2016–2018*

*“Communication, perception and strategic obfuscation”*

NSF Grant (PI)

*2009–2012*

*“Seeking, storing, and supplying information: Information and memory in behavioral economics”*

Invited to the Review of Economic Studies Tour

*2007*

Stephen Goldfeld Research Fellowship, Princeton Economics

*2006*

NSF Graduate Research Fellowship

*2002–2005*

Supplemental Merit Fellowship, Princeton Economics

*2002–2006*

Princeton University Graduate School Fellowship

*2002–2007*

Valedictorian, Columbia University, Columbia College

*2002*

Sanford S. Parker Prize, Columbia Economics

*2002*

Barry M. Goldwater Scholarship

*2001–2002*

Phi Beta Kappa, Columbia University, early inductee

*2001–2002*

*Updated 12/2018*

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I.I. Rabi Science Scholarship, Columbia University	1998–2002
John Jay National Scholarship, Columbia University	1998–2002
Valedictorian, Freehold Township High School, NJ	1998
National Merit Scholar	1998
N.F.L. J.V. New Jersey State Debate Champion	1996

## Visiting positions

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Visitor, Princeton University, Economic Theory Center	October 8–11, 2013
Visiting Associate Professor, Brown University, Department of Economics	AY 2013–2014
Visiting Scholar, New York University, Department of Economics	Spring 2010
Visiting Scholar, Columbia University, Department of Economics	Fall 2009

## Research

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### Publications.....

1. Foundations of Intrinsic Habit Formation, *Econometrica*, 78(4), July 2010, pp. 1341–1373.
2. Conflict Leads to Cooperation in Demand Bargaining, *Journal of Economic Behavior & Organization*, 87, March 2013, pp. 35–42.
3. Wasteful Sanctions, Underperformance and Endogenous Supervision (with David Miller), *American Economic Journal: Microeconomics*, 6(4), November 2014, pp. 326–361.
4. Competing for Consumer Inattention (with Geoffroy de Clippel and Kfir Eliaz), *Journal of Political Economy*, 122(6), December 2014, pp. 1203–1234 (lead article).
5. History-Dependent Risk Attitude (with David Dillenberger), *Journal of Economic Theory*, 157, May 2015, pp. 445–477.
6. Rationalizing Choice with Multi-Self Models (with Attila Ambrus), *Economic Journal*, 125, June 2015, pp. 1136–1156.
7. Optimism and Pessimism with Expected Utility (with David Dillenberger and Andrew Postlewaite), *Journal of the European Economic Association*, 15(5), October 2017, pp. 1158–1175.

### Working papers.....

8. Bounded Rationality and Limited Datasets (with Geoffroy de Clippel), Cowles Discussion Paper 1853. Peer-reviewed at NAJ Economics.
9. Good Enough (with Salvador Barberà, Geoffroy de Clippel and Alejandro Neme).
10. Consumer Theory with Misperceived Tastes (with Geoffroy de Clippel).
11. Testable Implications of Some Classic Assignment Methods (with Geoffroy de Clippel).
12. The Silent Treatment (with Geoffroy de Clippel and Kfir Eliaz).

13. Fairness Through the Lens of Cooperative Game Theory: An Experimental Approach (with Geoffroy de Clippel), Cowles Discussion Paper 1925.
14. A ‘Dual’-Improved Shortcut to the Long Run, Cowles Discussion Paper 1643.  
Coming soon.....
15. Bargaining over Contingent Contracts under Private Information (with Geoffroy de Clippel and Jack Fanning).
16. Communication, Perception and Strategic Obfuscation (with Geoffroy de Clippel).
17. Bad Repetition (with Geoffroy de Clippel)

## Professional activities

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Service to the profession.....

Editorial Board, *Journal of Economic Literature* 2017-2019

Associate Editor, *Mathematical Social Sciences* 2015-present

Previous NSF Panelist 2-year term

University and departmental service.....

Graduate Council, *Brown University* (2016-2019; Vice-Chair 2017-2019)

Entrepreneurship Search Committee, *Brown Economics Department* (2017)

Concentration Advisor, *Brown Economics Department* (2016-2019)

Placement Co-Officer, *Yale Economics Department* (2008-2009, 2011-2012)

Graduate Admissions, *Yale Economics Department* (2007–2008, 2010–2011, 2012–2013)

Refereeing.....

*American Economic Review, AEJ: Microeconomics, Econometrica, Economic Journal, Games and Economic Behavior, International Economic Review, Journal of Economic Theory, Journal of the European Economic Association, Journal of Political Economy, Management Science, National Science Foundation, Operations Research, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Theoretical Economics*, and others.

## Seminar and conference presentations

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### Seminar presentations

Brown (3), Boston University, Caltech, Carnegie Mellon, Columbia University (2), Georgetown, Harvard-MIT joint theory seminar, Johns Hopkins, Kellogg MEDS, London Business School, London School of Economics, New York University, Northwestern Economics (2), Pennsylvania State University, Princeton seminar on behavioral economics (2), Queen Mary, Stanford GSB, Tel Aviv University (2), University College London, University of California-San Diego (2), University of California-Los Angeles, University of Michigan-Ann Arbor (2), University of Montréal, University of Pennsylvania, University of Pittsburgh, University of Toronto, University of Wisconsin-Madison, Washington University in St. Louis, Yale University

### Conference presentations

2017 Cowles Economic Theory Conference, 2017 Zurich Workshop on Applied Behavioral Theory,

2015 Birthday conference for Eric Maskin, 2015 Cowles Conference on Economic Theory (discussant), NBER 2014 Summer Institute on Law and Economics (discussant), 2014 Econometric Society NAWM, 13th SAET Conference on Current Trends in Economics, NBER/NSF/CEME Conference at Columbia GSB, 2011 University of Michigan-Ann Arbor Theory Mini-Conference, 2010 Econometric Society NAWM, 2009 Cowles Conference on Rationality and Conflict, 2009 Econometric Society NASM, Games 2008, 2008 Canadian Economic Theory Conference, 2008 Econometric Society NAWM

## Teaching

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### **Brown University**

Microeconomics II (Ph.D.); Behavioral Industrial Organization (Ph.D.); Investments II: Options, Futures and Other Derivatives (undergraduate)

### **Yale University**

Bounded Rationality (undergraduate); Microeconomic Theory (undergraduate); Behavioral Choice Theory, as part of Advanced Microeconomic Theory I (Ph.D.); General Economic Theory: Microeconomics (Ph.D.)