FALL CAREER FAIR
STUDENT GUIDE

Wednesday, September 18, 2013
12 - 4 PM
at
Sayles Hall and the Main Green

brown.edu/careerlab/careerfair
What to Wear to the Career Fair

Jonathan shows that you can look professional and in control even without a suit and tie.

Vicky is dressed for success in a more formal workplace ensemble.

Yan is comfortable with this outfit, but an employer probably wouldn’t be. Know your audience!

Natali and Laura may look great, but there is a time and a place for fashion over function. Be professional!
How to Prepare for the Career Fair

BEFORE
- Prepare a brief personal introduction about your academic and other relevant experiences, including why you are interested in the organization, alum, school, or career field.
- Compose questions you want to ask so you can use your time effectively (see below).
- Plan the clothes you will wear - business casual is suggested (see page 2).
- If you plan to bring one, have your resume ready in a folder.

You should also research the organizations you are interested in. Participating organizations are noted on pages 4-15. This research should help you understand the goals of the organization, its structure, current issues faced, and how it is positioned in its industry. Here are some questions to research:
- What does this organization do? What is its mission? How does it go about executing its mission?
- What is the organization’s position in its sector? How does it relate to other organizations in the industry?
- What is the organization’s structure? (for profit, non-profit, government, private foundation, family business, etc.)
- Number of employees? Location(s)? Impact? (sales volume, operating budget, number of clients served, etc.)
- What types of professionals work for the organization? What are some of the opportunities?

DURING
- Give a firm handshake when it is your turn to introduce yourself. Maintain eye contact.
- Speak concisely and don’t forget to smile—it shows enthusiasm!
- Feel free to take notes, and ask for a business card.

After you introduce yourself, you’ll want to have a few questions prepared to start the conversation. Indicate through your questions that you have done your research and know something about the employer. Here are some questions you may want to ask:
- What types of entry level positions or internships are available?
- What skills, background or experiences are you looking for in an entry level employee (intern)?
- What types of people succeed in your environment?
- What is a typical career path?
- How important is an internship in your industry?
- What is the culture like? The lifestyle?

AFTER
- Follow up with an email expressing thanks. Ask a question if you would like to continue developing the contact.
1. 10gen  
3. Dropbox  
4. Sapient  
5. Mozilla  
6. Vertica/HP  
7. Sensata Technologies  
8. IXL Learning  
9. TripAdvisor  
10. Tessella  
11. Chartbeat  
12. AppNexus  
14. Kyruus  
15. Betterment  
16. Codecademy  
17. Turn, Inc.  
18. Two Sigma Investments, LLC  
19. Utilidata  
20. D. E. Shaw Research  
21. Teledyne LeCroy  
22. Yelp  
23. NVIDIA  
24. Oracle  
25. Epic  
27. Jane Street Capital  
28. Jane Street Capital  
29. GTECH Corporation  
30. Analog Devices, Inc.  
31. Hasbro  
32. NetApp  
33. Microsoft Corporation  
34. RetailMeNot, Inc.  
35. Square, Inc.  
36. Jana  
37. Facebook  
38. National Grid  
39. GreenBytes  
40. IBM  
41. Vistaprint  
42. DPR Construction
OUTDOOR TENT LOCATION

AlphaSights

For-profit
Banking/Finance, Consulting

From our offices in London, Hong Kong, Dubai and New York, AlphaSights helps a global client base that includes private equity firms, asset managers, strategy consultancies and senior corporate decision-makers make better-informed decisions.

Positions Available: Full-time Jobs and Internships
Degree Levels Recruited: Bachelors
Position Functions: Sales, Research, Consulting, Finance

Table 6
www.alphasights.com

Altman Vilandrie & Company

For-profit
Consulting

Altman Vilandrie & Company (AV&Co.) is a boutique strategy consulting group that focuses exclusively on the telecommunications, media and related technology and investor sectors. As one of the only pure play communications and media strategy consulting groups in North America, we assist operating companies and financial groups in fast, high-impact, confident decision making. We enable clients to seize new opportunities, improve business performance, and increase shareholder value within complex and converging industries.

Positions Available: Full-time Jobs
Degree Levels Recruited: Bachelors
Position Functions: Consulting

Table 8
www.altvil.com/

Axia Limited

For-profit
Consulting

Axia is a global consulting firm recognized as a leader in helping clients generate profit improvement for reinvestment in growth, while inspiring and developing outstanding professionals. Being part of the Axia team is an exciting, dynamic experience requiring a highly collaborative approach and a deep commitment to delivering results.

Positions Available: Full-time Jobs
Degree Levels Recruited: Bachelors
Position Functions: Consulting

Table 38
www.axialtd.com

Bain & Company

For-profit
Consulting

Bain & Company is a global business consulting firm with offices in all major cities. Bain was founded in 1973 on the principle that consultants must measure their success in terms of their clients’ financial results. Companies that outperform the market like to work with us; we are as passionate about their results as they are. We help management make the big decisions: on strategy, operations, mergers & acquisitions, technology and organization.

Positions Available: Full-time Jobs
Degree Levels Recruited: Bachelors
Position Functions: Consulting

Table 7
www.joinbain.com
OUTDOOR TENT LOCATION

Bloomingdale's

Retail/Merchandising

Bloomingdale's is America's only nationwide, full-line, upscale department store and a division of Macy's, Inc. It was founded in 1872 and currently operates 37 Bloomingdale's stores and 13 Bloomingdale’s, The Outlet Stores. In addition, Bloomingdale's has an international presence with a location in Dubai.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: Bachelors

Position Functions: Buying/Purchasing

Table 53  
www.bloomingdalescollege.com

Bracebridge Capital, LLC

Banking/Finance

Bracebridge Capital, LLC is a top-tier hedge fund managing over $8 billion in investments for a wide array of sophisticated clients. The firm pursues an investment strategy primarily within the global fixed income markets. Approximately 80 employees operate from our office located in Boston's historic Back Bay. Our core team of investment professionals approaches the markets with a diverse set of skills and from a variety of educational and professional backgrounds.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: Bachelors

Position Functions: Research, Analysis, Software Development, Finance

Table 31  
www.bracebridgecapital.com

Brooke Charter Schools

Non-profit

Education

Brooke Charter Schools is a network of three K-8 public, charter schools dedicated to closing the achievement gap in the Greater Boston area. Brooke students are 94% minority and 80% qualify for free or reduced-price lunch. Historically, we rank the highest performing charter school in MA.

Positions Available: Full-time Jobs  
Degree Levels Recruited: All Degree Types

Position Functions: Education, Teaching, Fundraising

Table 16  
www.ebrooke.org

Cambridge Associates

For-profit

Consulting

Cambridge Associates LLC provides investment consulting, outsourced portfolio solutions, research services and tools, and performance monitoring to nearly 1,000 clients worldwide, including nonprofits, private clients, pension plans, government agencies, and sovereign wealth funds.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: Bachelors

Position Functions: Consulting

Table 42  
www.cambridgeassociates.com

FALL CAREER FAIR
Capital One's Strategy Group is a small group of professionals recruited from the top consulting firms and universities. We report directly to the CEO and work on the company's most critical initiatives. The Strategy Group has a strong track record of accelerating our associates’ careers, whether to leadership positions in strategy or business management or to leading graduate programs.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Consulting

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Carney, Sandoe & Associates is an educational recruitment firm that places teachers and administrators in private, independent and like-kind (charter, magnet, pilot and merit) schools across the nation. We have placed over 30,500 teachers and administrators in independent schools since 1977. CS&A works to fill thousands of teaching and administrative openings at hundreds of K-12 college preparatory schools each year. Services are free for the job seeking candidate.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Education, Teaching

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Citizen Schools is dedicated to helping all children discover and achieve their dreams. We mobilize a team to enable public middle schools in low-income communities to provide a longer learning day rich with opportunities. Our deep partnerships with schools put young adults on track to succeed by connecting the resources of communities, companies, governments, and philanthropies. Citizen Schools currently has partnerships with school districts in MA, NY, NJ, NC, TX, IL and CA.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Education, Teaching

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City Year is an education focused, nonprofit organization that unites young people of all backgrounds for a year of full-time service to keep students in school and on track to graduation. At City Year’s 25 urban locations across the United States and two international affiliates, teams of trained young people called corps members serve full-time in schools for the academic year as tutors, mentors and role models.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Community Service, Education, Teaching, Counseling

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For-profit

Banking/Finance, Consulting

www.capitalone.com/careers

For-profit

Education

www.carneysandoe.com

Non-profit

Community Development, Education

www.citizenschools.org/

Non-profit

Community Development, Education

www.cityyear.org
### Clean Water Action

**Community Organizing, Environment/Sustainability, Public Affairs**

Clean Water Action is a one million member organization of diverse people and groups joined together to protect our environment, health, and community quality of life. Our goals include clean, safe and affordable water; prevention of health threatening pollution; creation of environmentally safe jobs and businesses; and empowerment of people to make democracy work. We organize communities to build grassroots power and hold elected officials accountable to their actions.

**Positions Available:** Full/Part-time Jobs, Part-time Internships (Unpaid)

**Position Functions:** Fundraising, Political Organization/Lobbying

Table 50

www.cleanwateraction.org

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### ClearView Healthcare Partners

**Consulting, Healthcare**

ClearView Healthcare Partners is a premier, Boston-based strategy consulting firm serving companies within the pharmaceutical, biotechnology, medical device, and diagnostics sectors of healthcare. ClearView provides world-class strategic decision-making support across a wide diversity of business issues, informing actionable recommendations that allow companies to achieve their business goals.

**Positions Available:** Full-time Jobs

**Position Functions:** Consulting

Table 37

www.clearviewhcp.com

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### Communications Media Advisors

**Consulting**

Communications Media Advisors (CMA) is a boutique management and strategy consulting firm focused on the telecommunications, media, and high tech industries. The professionals at CMA are at the forefront of business and technology developments in telecommunications and media worldwide. We work closely with senior executives at operating companies and their investors from around the world on their most pressing strategic, operational, and organizational issues.

**Positions Available:** Full-time Jobs

**Position Functions:** Analysis, Consulting

Table 29

www.cmacap.com

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### Cornerstone Research

**Consulting**

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues.

**Positions Available:** Full-time Jobs and Internships

**Position Functions:** Research, Analysis, Consulting

Table 13

www.cornerstone.com
<table>
<thead>
<tr>
<th>OUTDOOR TENT LOCATION</th>
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<tbody>
<tr>
<td>Corporate Executive Board</td>
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<tr>
<td><strong>CEB</strong>, formerly Corporate Executive Board, is the leading member-based advisory company. By combining the best practices of thousands of member companies with our advanced research methodologies and human capital analytics, we equip senior leaders and their teams with insight and actionable solutions to transform operations.</td>
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<tr>
<td><strong>Positions Available:</strong> Full-time Jobs</td>
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<tr>
<td><strong>Position Functions:</strong> Research, Consulting</td>
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<td>Table 35</td>
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<tr>
<th>Decision Resources Group</th>
<th>For-profit</th>
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<tr>
<td><strong>DRG Consulting</strong> is a leading life sciences strategic consulting firm located in Burlington, MA.</td>
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<tr>
<td><strong>Positions Available:</strong> Full-time Jobs</td>
<td><strong>Degree Levels Recruited:</strong> Bachelors</td>
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<tr>
<td><strong>Position Functions:</strong> Consulting</td>
<td></td>
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<tr>
<td>Table 34</td>
<td>decisionresourcesgroup.com/</td>
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<tr>
<th>DigitasLBi</th>
<th>For-profit</th>
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<tr>
<td><strong>WE ARE WHAT’S NEXT. DIGITASLBi IS A GLOBAL MARKETING AND TECHNOLOGY ACENY THAT TRANSFORMS BUSINESS FOR THE DIGITAL AGE. WE HELP COMPANIES OF ALL SHAPES AND SIZES DECIDE WHAT’S NEXT... AND THEN WE TAKE THEM THERE. LIKE MOST AGENCIES, IT’S OUR TALENT THAT defines US. UNLIKE MOST AGENCIES WE HAVE 6,000 EXPERTS IN 25 COUNTRIES BLENDING CREATIVE, TECHNOLOGY, STRATEGY AND MEDIA SKILL SETS.</strong> If this sounds like a place you'd like to work, we’d love to find out more about you.</td>
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<tr>
<td><strong>Positions Available:</strong> Full-time Jobs and Internships</td>
<td><strong>Degree Levels Recruited:</strong> Bachelors</td>
</tr>
<tr>
<td><strong>Position Functions:</strong> Advertising/Marketing, Brand Management, Software Development, Analysis, Interactive Media</td>
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<tr>
<td>Table 30</td>
<td>digitas.com/</td>
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<tr>
<th>EF Education First</th>
<th>For-profit</th>
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<tr>
<td><strong>EF Education First is the world leader in international education.</strong> Founded in 1965, EF’s mission is to break down barriers of language, culture, and geography. EF is now the world’s largest private educational company, with programs covering language learning, educational travel, cultural exchange, and academic degrees. To date, EF has helped more than 15 million people learn a language, discover the world or earn an academic degree. We have fifteen subsidiaries and non-profit organizations, schools and offices in over 50 countries and employs over 34,000 staff and teachers.</td>
<td></td>
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<tr>
<td><strong>Positions Available:</strong> Full-time Jobs and Internships</td>
<td><strong>Degree Levels Recruited:</strong> Bachelors</td>
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<tr>
<td><strong>Position Functions:</strong> Travel, Sales, Advertising/Marketing/Brand Management,Teaching/Education, Operations</td>
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<tr>
<td>Table 15</td>
<td><a href="http://www.ef.com">www.ef.com</a></td>
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</table>
Emergency Medical Associates (EMA) and its affiliated entities is a highly integrated healthcare company that offers emergency medicine, hospitalist, urgent care and practice management solutions to hospitals and health systems regionally in New York, New Jersey, North Carolina and Rhode Island. Headquartered in Parsippany, New Jersey, EMA is a privately held, physician-owned partnership employing over 1000 employees.

**Positions Available:** Full/Part-time Jobs  
**Degree Levels Recruited:** All Degree Types

**Position Functions:** Health Services, Data Entry

Table 26  
www.ema.net/cims

Environment America is a federation of state-based, citizen-funded environmental advocacy organizations. Our professional staff in 29 states and Washington, D.C., combines independent research, practical ideas and tough-minded advocacy to overcome the opposition of powerful special interests and win real results for the environment. Environment America draws on 30 years of success in tackling environmental problems.

**Positions Available:** Full-time Jobs, Full/Part-time Internships (Unpaid)  
**Degree Levels Recruited:** Bachelors

**Position Functions:** Conservation, Advocacy, Political Organization/Lobbying

Table 51  
www.environmentamerica.org/jobs

Our Commercial Advisory Services (CAS) team provides insight into a proposed transaction by evaluating the consistency of the transaction with our Client's overall strategy, assessing attractiveness of potential targets in comparison with industry peers and buyers' investment rationale, and analyzing various external factors to understand the achievability of the target’s revenue forecast. The practice provides our Clients with detailed, robust analysis to allow for informed decision making.

**Positions Available:** Full-time Jobs  
**Degree Levels Recruited:** Bachelors

**Position Functions:** Consulting, Finance

Table 39  

Fidelity Investments is one of the world’s largest providers of financial services. Founded in 1946, the firm is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and many other financial products and services to more than 20 million individuals and institutions, as well as through 5,000 financial intermediary firms. For more information about Fidelity Investments, visit www.fidelity.com.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors

**Position Functions:** Actuarial, Account Management, Database Management, Finance, IT Systems, Operations, Engineering

Table 2  
www.fidelitycareers.com
### Flow Traders US LLC

**Position Functions:** Finance  
**Degree Levels Recruited:** Bachelors and Masters  
**Table 4**  
**www.flowtraders.com**

Flow Traders is a leading international proprietary trading house. We are proud of our flagship entity in Amsterdam having been chosen by industry participants as ETF Market Maker Europe 2012 by the Global ETF Awards for the sixth consecutive year. Our office in Asia was also recognized for it’s role and was selected as ETF Market Maker Asia Pacific for the past two years in a row. Flow

### Global Atlantic Financial Group

**Position Functions:** Business Development  
**Degree Levels Recruited:** Bachelors  
**Table 3**  
**www.globalatlantic.com**

The Global Atlantic Financial Group (GA) is a multiline financial services company that provides capital and risk management solutions to its clients. Formerly the Goldman Sachs Reinsurance Group, GA completed its separation from Goldman Sachs on April 30, 2013. Since its founding in 2004, GA has grown significantly, executing a number of acquisitions and large reinsurance transactions, building out its operating platforms, and growing its investment portfolio, capital base and revenues.

### Green Corps

**Position Functions:** Conservation/Sustainability, Advocacy, Political Organization/Lobbying  
**Degree Levels Recruited:** Bachelors  
**Table 52**  
**www.greencorps.org**

The mission of Green Corps is to recruit and train organizers, provide field support for today’s critical environmental campaigns, and graduate activists who possess the skills, temperament and commitment needed to fight and win tomorrow’s environmental battles.

### Health Advances

**Position Functions:** Consulting, Health Services  
**Degree Levels Recruited:** Bachelors and Masters  
**Table 11**  
**www.healthadvances.com**

Health Advances is a leading strategy consulting firm specializing in the commercialization of new healthcare technologies. Founded in 1992, Health Advances serves clients in the biotech, pharmaceutical, medical device, diagnostics, and healthcare services industries. The firm is dedicated to helping companies build value through creative strategies supported by critical market insights, rigorous analysis, and thoughtful attention to shareholder value.
Hill Holliday

For-profit

Advertising/Marketing/Public Relations

Hill Holliday is proud to be among the top marketing agencies in the country, based in Boston. We work on some of the nation’s largest, most demanding, and complicated pieces of business, and our success came by taking nothing for granted. We were founded in 1968 by four self-described “ad guys” with a commitment to grow their business by first growing their clients’ business.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Advertising/Marketing/Brand Management, Web Design, Research, Interactive Media

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**JET-Japan Exchange & Teaching Program**

Government/Public Education

The Japan Exchange and Teaching (JET) Program is a Japanese Government-sponsored program to improve English language education and promote grass-roots level international exchange in Japan. JET seeks candidates who will hold at least a Bachelor’s degree by July 1, 2014, to live and work in Japan for one year beginning next summer. Candidates should have an interest in learning about Japan while sharing their own culture and enjoy working with children. Most positions do NOT require Japanese.

**Positions Available:** Full-time Jobs, Full/Part-time Internships (Unpaid)

**Degree Levels Recruited:** Bachelors

**Position Functions:** Teaching, Education

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**Leerink Swann Consultants**

For-profit

Consulting, Biotechnology

Leerink Swann Consulting is a life sciences strategy consulting firm that advises leading pharmaceutical, biotech, drug delivery, and medical device companies on strategic growth opportunities. By combining an unparalleled ability to blend scientific information, clinical and business expertise, and financial analysis, we provide insights our clients need to make the right decisions and enhance the value of their enterprises.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Consulting

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**Market Metrics, a FactSet Company**

For-profit

Banking/Finance, Consulting

Market Metrics, a wholly owned subsidiary of FactSet Research Systems, is the leading provider of market intelligence about advisor-sold mutual funds and insurance. Our clients include nearly all of the major asset managers and insurance companies who sell through financial advisors. Our value proposition for clients has two key elements: 1) We provide high quality data, and 2) We present the data in a way that facilitates client decision-making.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Research, Consulting, Finance

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<th>MATCH EDUCATION</th>
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<td><strong>TENT LOCATION</strong></td>
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**Match Education**

Match Education is a national education nonprofit, based in Boston. We operate a growing portfolio of high-performing and innovative urban charter schools. Our schools are widely recognized for their success in preparing low-income students for success in four-year colleges. We provide high-dosage tutoring to each of our students through the Match Corps, a post-graduate service fellowship for individuals interested in committing a year of service to inner-city schools.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Community Service, Education, Teaching, Volunteer

Table 46

[www.matcheducation.org](http://www.matcheducation.org)

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**McKinsey & Company**

McKinsey & Company, a global consulting firm with more than 101 offices in over 50 countries, is committed to helping clients make lasting and substantial improvements in their performance. We have helped leaders of companies, governments and nonprofit organizations worldwide address their greatest challenges for the last 75 years.

**Positions Available:** Full-time Jobs, Part-time Internships

**Degree Levels Recruited:** Bachelors

**Position Functions:** Risk Management, Analysis, Consulting, Finance, Project Management

Table 14

[www.mckinsey.com](http://www.mckinsey.com)

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**Monterey Institute of International Studies**

The Monterey Institute of International Studies, a graduate school of Middlebury College, provides international professional education in areas of critical importance to a rapidly changing global community, including international policy and management, translation and interpretation, language teaching, sustainable development, and non-proliferation.

**Positions Available:** Internships

**Degree Levels Recruited:** Bachelors

**Position Functions:** Research

Table 44

[www.miis.edu](http://www.miis.edu)

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**NERA Economic Consulting**

NERA Economic Consulting is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA’s economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world’s leading law firms and corporations.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Consulting

Table 40

[www.nera.com](http://www.nera.com)
The Newton Strategy Group is a management consulting firm dedicated to helping our clients achieve their full potential. In addition to answering strategic questions for operating companies, we specialize in working with Private Equity firms to support transactions by providing market due diligence, as well as in helping Private Equity sponsors maximize the performance of portfolio companies.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Consulting

For-profit Consult ing

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Putnam Associates is a premier strategy consulting firm serving biopharmaceutical, biotechnology, diagnostics, and medical device clients. For 25 years, we have offered strategic advice and analytical services, supporting clients around the world in crucial business decisions at all stages of franchise development and marketing.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Consulting

For-profit Consulting

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Founded in 1937, Putnam Investments is a leading global money management firm. Putnam offers investors a world of equity, fixed-income, multi-asset, and absolute-return portfolios to suit a range of financial goals. Our portfolio managers seek superior results over time, backed by original, fundamental research on a global scale. We believe in the value of experienced financial advice, in providing exemplary service, and in putting clients first in all we do. $134 billion in AUM.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Sales, Banking/Finance

For-profit Banking/Finance

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ReD Associates is a fast-growing innovation consultancy with a twist. Based in Copenhagen, London, and NYC, we help companies (e.g. LEGO, Intel, Adidas) solve their hardest problems using social science and soft-skills rather than just charts and numbers. By studying first-hand how people and culture is changing all over the world we put a deep understanding of real people back at the centre of business decision-making, and help companies create innovations that thrive in the marketplace.

**Positions Available:** All Position Types

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Consulting

For-profit Consulting
### Student Conservation Association (SCA)

**Non-profit**

Environment/Sustainability, Public Affairs

The Student Conservation Association (SCA) is America’s conservation corps. Our members protect and restore national parks, marine sanctuaries, cultural landmarks and community green spaces in all 50 states.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** All Degree Types

**Position Functions:** Community Service

Table 49  
[www.thesca.org](http://www.thesca.org)

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### Susquehanna International Group (SIG)

**For-profit**

Banking/Finance

SIG is a global quantitative trading firm founded with an entrepreneurial mindset and a rigorous analytical approach to decision making. We commit our own capital to trade financial products around the world. Building virtually all of our own trading technology from scratch, we are leaders and innovators in low-latency and high-frequency trading. Our traders, quants, developers, and systems engineers work side by side to develop and implement our trading strategies.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Computer Programming, Finance, IT Systems

Table 32  
[www.sig.com/campus](http://www.sig.com/campus)

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### Teach For America

**Non-profit**

Education

Teach For America is growing the movement of leaders who work to ensure that kids growing up in poverty get an excellent education. We recruit a diverse group of leaders with a record of achievement who work to expand educational opportunity, starting by teaching for two years in a low-income community. A growing movement of leaders, nearly 28,000 strong, work at every level of education, policy and other professions, to ensure that all children can receive an excellent education.

**Positions Available:** Full-time Jobs  
**Degree Levels Recruited:** All Degree Types

**Position Functions:** Education, Teaching

Table 21  
[www.teachforamerica.org](http://www.teachforamerica.org)

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### Teach for China (TFC)

**Non-profit**

Education

Teach For China is an innovative international non-profit organization taking a unique approach to eliminating educational inequity in China by enlisting the US and China’s most promising future leaders in the effort. Through the institution of a US-China Teaching Fellows program, Teach For China meets the pressing need for exceptional teachers in China’s understaffed low-income schools.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors

**Position Functions:** Education, Teaching, Volunteer

Table 17  
[www.tfchina.org](http://www.tfchina.org)
### The Advisory Board Company
**For-profit**

The Advisory Board Company (NASDAQ: ABCO) is a global research, consulting, and technology firm helping hospital and university executives to better serve patients and students. We provide strategic guidance, actionable insights, web-based software solutions, and comprehensive implementation and management services. We combine the expertise of our 2,200+ employees around the world to find solutions to the most pressing challenges in health care.

**Positions Available:** Full-time Jobs

**Position Functions:** Research, Analysis, Consulting

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### The Groden Network
**Non-profit**

The Groden Network is the leading non-profit organization in Rhode Island providing direct services, treatment and educational programs for children, adolescents and adults with autism and related developmental disabilities.

**Positions Available:** Full/Part-time Jobs, Part-time Internships (Unpaid)

**Position Functions:** Health Services

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### The Research Board
**For-profit**

The Research Board (RB), established in 1973, is a research and business strategy think tank based in New York City dedicated to the technological issues confronting the chief information officers (CIOs) of the world's largest companies. The RB provides a forum for our CIO members and their direct reports to exchange knowledge, impart insights, and share best practices through commissioned research and facilitated interchange.

**Positions Available:** Full-time Jobs

**Position Functions:** Research, Analysis, Reporting

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### U.S. Department of State
**Government/Public**

DS is a world leader in international investigations, threat analysis, cyber security, counterterrorism, security technology, and protection of people, property, and information.

**Positions Available:** All Position Types

**Position Functions:** Risk Management, Law Enforcement, Engineering, Conflict Resolution

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**U.S. Marine Corps**

Government/Public

Marine Corps Officer Selection Office: We interview, screen, and evaluate college students and graduates for eligibility to apply to become a Marine Corps Officer. Once qualified for and committed to pursuing our program, we help you apply. If selected, we help you prepare for the rigors of Officer Candidate School and the challenges of life as a Marine Corps officer. To be eligible for our programs, you have to be either a full-time college student or a college graduate.

**Positions Available:** Full-time Jobs

**Position Functions:** Military

Table 23

[WWW.MARINEOFFICER.COM](http://WWW.MARINEOFFICER.COM)

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**U.S. Peace Corps**

Government/Public

Peace Corps is a 27 month international development opportunity offered by the US Government in 76 countries.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Urban Planning, Social Services, Community Development, Farming, Teaching, Health Services, Volunteer

Table 47

[www.peacecorps.gov](http://www.peacecorps.gov)

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**U.S. Public Interest Research Group (PIRG)**

Non-profit

Community Organizing, Environment/Sustainability, Public Affairs

If you're looking for a powerful experience that helps change America for the better, consider U.S. PIRG (United States Public Interest Research Group). U.S. PIRG is a federation of state-based, nonprofit, nonpartisan organizations that work for the public interest on issues ranging from our nations energy policy to the state of our health care system to the strength of our democracy.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors

**Position Functions:** Advocacy

Table 48

[www.uspirg.org/jobs](http://www.uspirg.org/jobs)

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**Venture for America**

Non-profit

Entrepreneurship

Venture for America is a two-year fellowship for aspiring entrepreneurs. The program offers a five-week training program, full-time, paid employment at a startup, mentorship, and access to $100k + at the conclusion of the commitment-- all designed to help recent grads become successful company founders, creating opportunities for themselves and others and revitalizing the national economy in the process.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Economic Development, Advertising/Marketing/Brand Management, Analysis, Business Development

Table 43

[www.ventureforamerica.org](http://www.ventureforamerica.org)
Wolf, Greenfield & Sacks, P.C., is the largest and most experienced law firm in New England devoted to the practice of intellectual property law. Our practice areas include patent prosecution, litigation, trademarks & copyrights, design around strategies, investor & acquisition diligence, as well as interference work and IP agreements. Patent law is a highly technical field and is thriving. To keep up with the demands of our clients, we seek engineers and scientists looking for a new challenge.

Positions Available: Full-time Jobs

Position Functions: Law

Degree Levels Recruited: All Degree Types

Table 24

www.wolfgreenfield.com
10gen  
For-profit
Software Engineering/Design

We're developing and supporting the open source and document style database: MongoDB. To date, we've raised over $80M, including strategic investment from Red Hat and Intel. Last year we doubled in size while revenue grew 4x. We're solving huge data problems for companies like Disney, eBay, Craigslist, foursquare, and over 500 others. As one of the most popular new technologies, MongoDB has more than 4 million downloads. We have offices in New York City, and Silicon Valley.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Database Management, Software Development, Computer Sciences/Programming

Table 1  
www.10gen.com

Adobe Systems Inc.  
For-profit
Hi Tech/New Media

Adobe believes in hiring the very best and that's why our dynamic working environment has received awards throughout the globe. Recognizing that employees are at the core of our success, Adobe recruits and retains highly qualified and motivated individuals, creates an environment where they can innovate and achieve their best, and rewards them for their performance by giving them an opportunity to share in the company's success.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Risk Management, Web Design, Research, Statistics/Math, Software Development, Analysis, Interactive Media, Engineering

Table 2  
www.adobe.com/university

Analog Devices, Inc.  
For-profit
Engineering, Hi Tech/New Media

Analog Devices, Inc. (NYSE:ADI) defines innovation and excellence in signal processing. ADI’s analog, mixed-signal, and digital signal processing (DSP) integrated circuits (IC) play a fundamental role in converting, conditioning, and processing real-world phenomena such as light, sound, temperature, motion, and pressure into electrical signals to be used in a wide array of electronic equipment.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Other, Engineering

Table 30  
www.analog.com

AppNexus  
For-profit
Hi Tech/New Media

AppNexus is building today’s most powerful, open and customizable advertising technology platform. We are setting the standard for excellence in ad technology and helping the largest and most innovative companies in online advertising build their businesses. Every day, hundreds of companies around the globe buy and sell billions of online ads using AppNexus' real-time ad serving technology, advanced yield management controls, optimization algorithms and patented brand and safety monitoring.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors

**Position Functions:** Web Design, Sales, Advertising/Marketing/Brand Management, Software Development, Engineering

Table 12  
careers.appnexus.com/
Betterment

Betterment is the fully diversified, automated, and smart investment account that helps you achieve more with your money for less. With our pioneering software, simple user experience and low fees, we’re in pursuit of the perfect investment that will maximize your financial success. We’re growing fast and looking for talented, driven professionals to join our expert team and help reinvent the investment industry.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Engineering, Programming/Software Development

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Chartbeat

Chartbeat is a real-time analytics service designed for real-time action used by everyone from The Wall Street Journal to Al Jazeera. We're democratizing data by putting it in the hands of people who need it to make decisions and take action - right now. Just before our 4th birthday we moved into our own sprawling office in Union Square, Manhattan. We are packing it full of incredible talent.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Web Development/Design, Statistics/Math, Software Development, Engineering

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Citrix Systems, Inc.

Citrix (NASDAQ: CTXS) transforms how businesses and IT work and how people collaborate in the cloud era. With market-leading cloud, collaboration, networking, and virtualization technologies, Citrix powers mobile work styles and cloud services, making complex enterprise IT simpler and more accessible for 260,000 organizations.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Sales, Advertising/Marketing/Brand Management, Computer Programming, Consulting, Business Development, Engineering

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Codecademy

Codecademy is a NYC-based startup dedicated to radically changing the approach to online education by empowering anyone to learn or teach programming.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Engineering

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**Table 15**

betterment.com

**Table 11**

www.chartbeat.com

**Table 26**

www.citrix.com/careers

**Table 16**

www.codecademy.com
**D.E. Shaw Research**

**For-profit Biotechnology, Science/Scientific Research**

D.E. Shaw Research ("DESRES") is an independent research laboratory that conducts basic scientific research in the field of computational biochemistry. DESRES is currently focusing primarily on molecular simulations involving proteins and other biological macromolecules of potential interest from both a scientific and a pharmaceutical perspective. We are seeking exceptional candidates of all seniority levels, and are prepared to offer a highly attractive compensation package for all positions.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Research, Software Development, Engineering, Scientist

Table 20  
www.deshawresearch.com/

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**DPR Construction**

**For-profit Real Estate/Construction**

DPR Construction is a unique technical builder with a passion for results. Ranked in the top 50 general contractors in the country over the last 10 years, we are a national commercial contractor and construction manager that has grown with our customers by delivering measurably more value. DPR Construction exists to build great things. It’s really that simple. We are a company of builders building great projects, great teams, great relationships, great value.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors

**Position Functions:** Construction/Contracting

Table 42  
www.dpr.com

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**Dropbox**

**For-profit Software Engineering/Design, Hi Tech/New Media**

Dropbox is a free service that lets you bring your photos, docs, and videos anywhere and share them easily. Dropbox was founded in 2007 by Drew Houston and Arash Ferdowsi, two MIT students tired of emailing files to themselves to work from more than one computer. Today, more than 100 million people across every continent use Dropbox to always have their stuff at hand, share with family and friends, and work on team projects. And we’re looking for more great people to join us.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** All Degree Types

**Position Functions:** Sales, Software Development, Cyber Security, Project Management

Table 3  
www.dropbox.com

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**Elemental Technologies Inc.**

**For-profit Software Design, Engineering, Hi Tech/New Media**

Elemental Technologies is the leading provider of massively parallel video processing solutions for broadcast and online video customers. Elemental's products use off-the-shelf, programmable graphics processing units (GPUs) for compute-intensive video processing tasks. The product line is ideal for digital media workflows that require video encoding for Internet and mobile distribution.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelor of Science

**Position Functions:** Advertising/Marketing/Brand Management, Software Development, Computer Sciences/Programming, Quality Assurance

Table 13  
www.elementaltechnologies.com
Epic
For-profit
Engineering, Healthcare, Hi Tech/New Media, Other

As a worldwide leader in the development of software for healthcare organizations, Epic is driving change for an entire industry – one that affects the quality of life for everyone. Our team works with some of the nation’s most respected healthcare organizations and collaborates with the best minds in medicine. The challenges we tackle on a day-to-day basis impact the lives of more than 157 million patients and 295,000 providers in the US alone.

Positions Available: Full-time Jobs and Internships
Degree Levels Recruited: Bachelors and Masters

Position Functions: Software Development, Computer Sciences/Programming

Table 25
www.careers.epic.com

Facebook
For-profit
Hi Tech/IT/New Media

Founded in February 2004, Facebook is a social utility that helps people communicate more efficiently with their friends, family and coworkers. The company develops technologies that facilitate the sharing of information through the social graph, the digital mapping of people’s real-world social connections. Anyone can sign up for Facebook and interact with the people they know in a trusted environment.

Positions Available: Full-time Jobs and Internships
Degree Levels Recruited: Bachelors and Masters

Position Functions: Engineering

Table 37
www.facebook.com

GreenBytes
For-profit
Software Engineering/Design

GreenBytes’ purpose-built IO Offload Engine is the industry’s only integrated platform to enable vendor-agnostic, cloud-scale virtual desktop deployments. The IO Offload Engine delivers unprecedented enterprise-scale VDI performance to meet the most demanding use cases while enabling organizations to minimize costs, deliver custom per-session settings, all while retaining their existing infrastructure investments.

Positions Available: Full-time Internships
Degree Levels Recruited: Bachelors

Position Functions: Account Management/Planning

Table 39
www.getgreenbytes.com

GTECH Corporation
For-profit
Software Engineering/Design, Gaming

GTECH is a leading lottery operator and provider of technology solutions and systems to regulated gaming markets. The Company’s mission is to deliver innovative products, creative content, and superior services with an abiding commitment to the principles of responsible gaming.

Positions Available: Full/Part-time Jobs and Internships
Degree Levels Recruited: Bachelors

Position Functions: Risk Management, Advertising/Marketing/Brand Management, Software Development, Game Design

Table 29
gtechlottery.com/
<table>
<thead>
<tr>
<th>SAYLES HALL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Hasbro</strong></td>
</tr>
</tbody>
</table>
| **For-profit**  
**Consumer Goods/Manufacturing**  |
| Hasbro, Inc. (NASDAQ: HAS) is a branded play company dedicated to fulfilling the fundamental need for play for children and families through creative expression of the Company's world class brand portfolio, including TRANSFORMERS, MONOPOLY, PLAY-DOH, MY LITTLE PONY, MAGIC: THE GATHERING, NERF, LITTLEST PET SHOP and G.I. JOE. |
| **Positions Available:** All Position Types  
**Degree Levels Recruited:** Bachelors and Masters  
**Position Functions:** Web Design, Editorial, Film Production, Interactive Media, Game Design, Engineering, Supply Chain Management  |
| Table 31  
[jobs.hasbro.com](http://jobs.hasbro.com/)  |

| **IBM**  |
| **For-profit**  
**Software Engineering/Design, Hi Tech/New Media**  |
| Ready to change the way the world works? This is your chance to join our team that develops innovative products. Hone your expertise alongside fellow talented professionals, where you'll develop some of the most exciting software solutions in the market. At IBM, we're strongly committed to the advancement of open Internet standards and applications as well. As an IBM Software Developer, you'll use the latest tools and technologies available to deliver state-of-the-art software. |
| **Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors and Masters  
**Position Functions:** IT Systems, Graphic Design, Software Development  |
| Table 40  

| **IXL Learning**  |
| **For-profit**  
**Software Engineering/Design, Education**  |
| IXL Learning is an educational technology company like no other. We develop dramatically innovative, first-of-their-kind products used by millions of learners, from children to adults. Our IXL product (located at IXL.com) is the world's most popular subscription-based learning site for K-12. Our other products include Quia Web, the original 'create-your-own' website for teachers, and Quia Books, the leading online platform for world-languages courses. Check us out at [www.ixl.com](http://www.ixl.com)! |
| **Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** All Degree Types  
**Position Functions:** Research, Statistics/Math, Software Development, Analysis, Education/Curriculum Design, Engineering  |
| Table 8  
[www.ixl.com](http://www.ixl.com)  |

| **Jana**  |
| **For-profit**  
**Advertising/Marketing/Public Relations, Software Engineering/Design**  |
| Jana, a Boston-based startup, connects companies to regions in the developing world as diverse as India, Brazil, Nigeria and Egypt. We’re looking for talented web developers to help build our cutting-edge platform. We give away free mobile airtime in exchange for market research information or as an incentive to reward consumer actions. Integrated into the billing systems of 237 mobile operators, we can instantly reward 3.48 billion emerging market consumers in 70 local currencies. |
| **Positions Available:** Full-time Jobs, Full/Part-time Internships  
**Degree Levels Recruited:** Bachelors and Masters  
**Position Functions:** Web Development/Design, Engineering, Programming/Software Development  |
| Table 36  
[www.jana.com](http://www.jana.com)  |

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**FALL CAREER FAIR**  
**SAYLES HALL**
Jane Street Capital

Jane Street is a proprietary trading firm that operates around the clock and around the globe. We bring a deep understanding of markets, a scientific approach, and innovative technology to trade in the world's highly competitive financial markets, focusing primarily on equities and equity derivatives. Founded in 2000, Jane Street employs over 340 people in offices in New York, London and Hong Kong. Our entrepreneurial culture is driven by our talented team of traders and programmers.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Statistics/Math, Software Development, Computer Programming, Finance, IT Systems

Table 27, 28

www.janestreet.com

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Kyruus

Kyruus is a leading healthcare solutions company that helps hospitals and health systems optimize the performance of their physician networks. Using a Big Data approach, the company enables the integration of massive amounts of information about physicians so that organizations can understand and engage physician expertise across the care continuum. The company was founded in 2010 by Graham Gardner, Julie Yoo and Vinay Seth Mohta and is currently headquartered in Boston, MA.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Web Design, Computer Programming, IT Systems, Engineering

Table 14

www.kyruus.com

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Microsoft Corporation

Microsoft is the worldwide leader in software, services and solutions that help people and businesses realize their full potential. We're motivated and inspired every day by how our customers use our software to find creative solutions to business problems, develop breakthrough ideas, and stay connected to what's most important to them.

We run our business in much the same way. Our employees come as they are and do what they love. Imagine the opportunities you’ll have in a company with 90.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Interactive Media, Computer Programming, Information Management, Engineering

Table 33

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**FALL CAREER FAIR**
Mozilla

Software Design, Engineering, Hi Tech/New Media

We’re building a better Internet. Mozilla is a proudly non-profit organization dedicated to keeping the power of the Web in people’s hands. We’re a global community of users, contributors and developers working to innovate on your behalf. Work on any of Mozilla's products, including Firefox and the highly anticipated Firefox OS! Mozilla offers a competitive compensation package including housing, travel and interesting work (that you can actually show and talk with people about).

Positions Available: Full-time Internships

Degree Levels Recruited: All Degree Types


Table 5


National Grid

Utilities, Engineering, Environment

National Grid is diverse, progressive, responsible business that believes our shared success lies in dedicated service and a motivated company culture. As one of the largest investor-owned energy companies in the world, we’re an international company with a local focus. We distribute electricity and gas to millions of customers in Massachusetts, New Hampshire, New York and Rhode Island, but our first priority has always been taking care of the places where we live and work.

Positions Available: Full-time Jobs and Internships

Degree Levels Recruited: Bachelors and Masters

Position Functions: Engineering

Table 38

www.nationalgridus.com/careers

NetApp

Software Engineering/Design

NetApp creates innovative products—storage systems and software that help customers around the world store, manage, protect, and retain one of their most precious corporate assets: their data. We are recognized throughout the industry for continually pushing the limits of today’s technology so that our customers never have to choose between saving money and acquiring the capabilities they need to be successful.

Our Core Values:
• Trust and Integrity
• Leadership
• Simplicity
• Adaptability

Positions Available: Full-time Jobs and Internships

Degree Levels Recruited: Bachelors and Masters

Position Functions: Web Design, Computer Programming, IT Systems, Engineering

Table 32

netapp.com/careers
**SAYLES HALL**

**NVIDIA**

NVIDIA is the leader in visual computing technologies and the inventor of the GPU, a high-performance processor which generates breathtaking, interactive graphics on workstations, PC’s, game consoles, and mobile devices. We serve the entertainment/consumer market with its GeForce® products, the design/visualization market with its Quadro® products, the high-performance computing market with our Tesla™ products, and powers the next generation of mobile devices with Tegra our mobile super chip.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors and Masters  
**Position Functions:** Computer Sciences/Programming, Engineering

Table 23  
[www.nvidia.com](http://www.nvidia.com)

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**Oracle**

With more than 390,000 customers—including 100 of the Fortune 100—and with deployments across a wide variety of industries in more than 145 countries around the globe, Oracle offers an optimized and fully integrated stack of business hardware and software systems. Oracle engineers hardware and software to work together in the cloud and in your data center—from servers and storage, to database and middleware, through applications.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** All Degree Types  
**Position Functions:** Computer Programming, Information Management, Cyber Security, IT Systems, Engineering

Table 24  
[www.oracle.com/college](http://www.oracle.com/college)

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**RetailMeNot, Inc.**

RetailMeNot, Inc. ([www.retailmenot.com/corp](http://www.retailmenot.com/corp)) is the world's leading marketplace for online coupons and deals. The company's websites enable consumers seeking to save money to find hundreds of thousands of offers from retailers across the globe.

**Positions Available:** Full-time Jobs and Internships  
**Degree Levels Recruited:** Bachelors  
**Position Functions:** Interactive Media, Computer Sciences/Programming, Graphic Design

Table 34  

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**Sapient**

Welcome to SapientNitro. We're an agency changing the game -- redefining the way that brands engage consumers by creating compelling stories and experiences that attract and resonate across an ever-evolving landscape. Our work pushes past boundaries and channels. It wins awards. But most importantly, it makes an impact for our clients and their customers. And makes us excited to step through the door each morning.

**Positions Available:** Full-time Jobs  
**Degree Levels Recruited:** Bachelors and Masters  
**Position Functions:** Web Design, Brand Management, Software Development, Analysis, Interactive Media, Game Design, Consulting, Engineering

Table 4  
[sapient.com](http://sapient.com)

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**FALL CAREER FAIR**

**SAYLES HALL**
Sensata Technologies

Sensata Technologies (NYSE: ST) is one of the world's leading suppliers of sensing, electrical protection, control and power management solutions. We help satisfy the world's growing need for safety, energy efficiency and a clean environment. With operations and business centers in 11 countries and sales offices throughout the world, we serve global automotive, appliance, heating, air-conditioning, aircraft, military, heavy vehicle, telecommunications, recreation vehicle and marine markets.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Engineering

Table 7 | www.sensata.com

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Square, Inc.

Square is a mobile payments startup that is looking for engineers who are passionate about simplifying the world of payments.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors

**Position Functions:** Computer Sciences/Programming

Table 35 | www.squareup.com

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Teledyne LeCroy

Teledyne LeCroy offers high-performance oscilloscopes, protocol analyzers, and serial data analyzers that drive product innovation. Our instruments offer a powerful combination of large and informative displays combined with advanced analysis capabilities. Teledyne LeCroy's 50-year heritage of technical innovation is the foundation for its recognized leadership in capturing, viewing and measuring the high-speed signals that drive today's information and communications technologies.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Computer Sciences/Programming, Engineering

Table 21 | www.teledynelecroy.com

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Tessella

Founded in 1980, Tessella is an international provider of scientific software engineering and consulting services. World-leading organizations choose our unique blend of science, engineering and sector expertise to deliver innovative IT solutions to complex real-world commercial and technical challenges. Our people are high achievers from leading universities and are proud that our work makes the world a better place to live in, from developing smarter drug trials to researching fusion energy.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Software Development, Consulting, IT Systems

Table 10 | www.tessella.com
TripAdvisor
Hi Tech/IT/New Media
TripAdvisor is the world's number one travel website. TripAdvisor is growing, and we've got exciting opportunities for people looking to start their careers with a well-known, fast-paced, successful company. Launch your career in an environment where your contributions will quickly make a difference at all levels. Who do we hire? Look at who works here now: people who work hard, try something new every day, and aren’t afraid of challenges.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: Bachelors
Position Functions: Computer Sciences/Programming, Engineering
Table 9  
www.tripadvisor.com

Turn, Inc.
Software Design, Engineering, Hi Tech/IT/New Media
Turn delivers real-time insights that transform the way leading advertising agencies and marketers make decisions. Our cloud applications and Internet-scale architecture work together to provide a complete picture of customers, execute cross-channel campaigns, and connect with a global ecosystem of more than 100 partners. Turn is headquartered in Silicon Valley and provides its platform, products, and services worldwide. For more information, visit turn.com or follow @turnplatform.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: All Degree Types
Position Functions: Statistics/Math, Software Development, IT Systems, Engineering
Table 17  
www.turn.com/

Two Sigma Investments, LLC
Software Engineering/Design, Banking/Finance
We are a technology company that applies a rigorous, scientific method-based approach to investment management. Since our founding in 2001, Two Sigma's vision has been to develop technological innovations that intelligently analyze the world's data to consistently deliver value for our clients. Our technology – inspired by a diverse set of fields – and our commitment to Research & Development aim to ensure that our methods are constantly improving and advancing.

Positions Available: Full-time Jobs and Internships  
Degree Levels Recruited: Bachelors and Masters
Table 18  
www.twosigma.com/index.html

Utilidata
Software Design, Engineering
Headquartered in Providence, Utilidata is a cutting-edge energy technology company helping to modernize the electric distribution grid and improve energy efficiency. Utilidata’s patented AdaptiVolt™ solution leverages DSP technology to deliver solutions for real-time intelligent voltage control to electric utilities. Venture-capital backed, Utilidata is a young and growing organization with a state-of-the-art R&D lab and innovative software development team that includes Brown graduates.

Positions Available: Part-time Internships  
Degree Levels Recruited: Bachelors and Masters
Position Functions: Research, Analysis, Consulting, Engineering
Table 19  
www.utilidata.com/
Vertica/HP

Vertica is the leading provider of next-generation analytics platforms enabling customers to monetize all of their data. Vertica’s elasticity, scale, performance, and simplicity are unparalleled in the industry, delivering 50x-1000x the performance of traditional solutions at 30% the total cost of ownership. Vertica’s analytics platform provides organizations with a robust solution for organizing Big Data on a massive scale in real time.

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Computer Programming, Cyber Security, IT Systems, Engineering

Table 6  www.vertica.com/

Vistaprint

Vistaprint empowers 15 million micro businesses and consumers annually with affordable, professional print and digital solutions by leading the way in marketing, innovative technologies, custom products and manufacturing excellence. We strive to be a world-class customer-centric company by offering a broad range of products and services via 25 easy-to-access, localized websites globally and by shipping to more than 130 countries around the world.

**Positions Available:** Full-time Jobs

**Degree Levels Recruited:** Bachelors and Masters

**Position Functions:** Web Design, Software Development, IT Systems, Engineering, Supply Chain Management

Table 41  www.vistaprint.com

Yelp

Yelp has been changing the nature of how people share local knowledge and find out about what's going on in their city and beyond since 2004. We're one part community, one part local city guide, with an opinion on everything from mechanics and martini bars to dentists and dining, and everything in between. Doesn't that sound like something you'd want to be involved in? We have a scrappy team of software engineers here at Yelp and we need more!

**Positions Available:** Full-time Jobs and Internships

**Degree Levels Recruited:** All Degree Types

**Position Functions:** Computer Programming, Business Development, Engineering, Project Management

Table 22  www.yelp.com